

Need some help with an idea for a member event? Read the new range of exciting idea toolkits made by members for members on all types of activities.

LUNCH AND LEARN

Rationale

The purpose of this lecture was to learn during your lunch time.

The Plan

I arranged a lecture on LNG. The session was held from 12:00 PM to 1:00 PM. The speaker gave his presentation for 40 minutes and the last 20 minutes are reserved for a question and answer session. The IMPACT group provide free food for attendees (usually crisps).

We also incorporated the lectures on "know your departments". We invited a manager from each division e.g. sales, piping, and project management. They talked about their department, their activities & how they handle projects. Every engineer gained understanding about the department they deal every day. This means an event such as this can combine workplaces and their local IMechE panel.

Attendance 40

By Abhishek Garg

IMPACT Leadership & Development Lunch & Learn	
TOPIC:	Lunch and Learn - Introduction to Sales
WHEN:	Wednesday, 07 July 2010, 12:15 – 13:00hrs (lunch available from 12:00)
WHERE:	HPC Board Room, Leatherhead
WHY ATTEND?:	Sales in the oil and gas market is dynamic , fast paced and very competitive. Learn how KBR plans its strategy and what the 'sales' process involves.
PRESENTER:	Presenter is responsible for Global Business Development for the KBR oil & gas market (Offshore and Onshore), including strategy, key client account management and leading major pursuits. He is a member of the global upstream executive management team. With more than 18 years experience, a background in engineering (subsea/pipeline/marine engineering), project management and operation roles for offshore projects, Jan has seen KBR through rough and smooth times and ensured a constant inflow of projects!
<p>NOTE: The number of attendees is limited to the first 40 responses. Please don't book unless you will definitely be able to attend. The first 40 will be sent a confirmation email.</p> <p>If you are interested in attending this L&L please use the voting button at the top of this message. Alternatively, CTRL + CLICK anywhere on this window to open an email to register your interest. This lecture will then be added (by one of the IMPACT team) to your calendar.</p>	

(Left) The flyer for the event

(below) A full house Lunch and Learn.

